Unless otherwise defined herein, capitalized terms used in this announcement shall have the same meanings as those defined in the Prospectus.

Hong Kong Exchanges and Clearing Limited, The Stock Exchange of Hong Kong Limited and Hong Kong Securities Clearing Company Limited take no responsibility for the contents of this announcement, make no representation as to its accuracy or completeness and expressly disclaim any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.

This announcement is for information purposes only and does not constitute an offer or an invitation to induce an offer by any person to acquire, purchase or subscribe for any securities. Potential investors should read the Prospectus for detailed information about the Global Offering described below before deciding whether or not to invest in the Offer Shares.

This announcement is not for release, publication, distribution, directly or indirectly, in or into the United States or any other jurisdiction where such distribution is prohibited by law. This announcement does not constitute and is not an offer to sell or a solicitation of any offer to buy securities in Hong Kong, the United States or elsewhere. The securities referred to in this announcement have not been and will not be registered under the U.S. Securities Act or any state securities laws of the United States and may not be offered or sold in the United States absent registration under the U.S. Securities Act or except pursuant to an applicable exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act. There will be no public offering of securities of the Company in the United States.

Potential investors of the Offer Shares should note that the Joint Representatives (for themselves and on behalf of the Hong Kong Underwriters) are entitled, in their absolute discretion and by giving written notice to the Company, to terminate the Hong Kong Underwriting Agreement, upon the occurrence of any of the events set out in the section headed "Underwriting - Underwriting Arrangements and Expenses - Hong Kong Public Offering - Grounds for Termination" in the Prospectus, at any time prior to 8:00 a.m. (Hong Kong time) on the Listing Date (which is currently expected to be on Friday, 14 December 2018).

In connection with the Global Offering, J.P. Morgan Securities (Asia Pacific) Limited, as the Stabilization Manager (or any person acting for it), on behalf of the Underwriters, may over-allocate or effect short sales or any other stabilizing transactions with a view to stabilizing or maintaining the market price of the Offer Shares at a level higher than that which might otherwise prevail for a limited period after the Listing Date. However, there is no obligation on the Stabilization Manager (or any person acting for it) to conduct any such stabilizing action. Such stabilizing activity, if any, (a) will be conducted at the absolute discretion of the Stabilization Manager (or any person acting for it) and in what the Stabilization Manager reasonably regards as the best interest of the Company, (b) may be discontinued at any time and (c) is required to be brought to an end within 30 days of the last day for lodging applications under the Hong Kong Public Offering. Such stabilization action, if taken, may be effected in all jurisdictions where it is permissible to do so, in each case in compliance with all applicable laws, rules and regulatory requirements, including the Securities and Futures (Price Stabilizing) Rules, as amended, made under the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong).

Potential investors should be aware that stabilizing action cannot be taken to support the price of the Shares for longer than the stabilization period which begins on the Listing Date and is expected to expire on Sunday, 6 January 2019, being the 30th day after the last day for the lodging of the applications under the Hong Kong Public Offering. After this date, when no further stabilizing action may be taken, demand for the Shares, and therefore the price of the Shares, could fall.

## Fosun Tourism Group

复星旅游文化集团
（a company incorporated under the laws of the Cayman Islands with limited liability）

## GLOBAL OFFERING



## Joint Sponsors

## J．P．Morgan

Joint Global Coordinators，Joint Bookrunners and Joint Lead Managers
J．P．Morgan
CLSA
A CITIC Securities
citi

FOSUN HANI复星恒利

Joint Bookrunners and Joint Lead Managers（in alphabetical order） Joint Lead Managers（in alphabetical order）


# ANNOUNCEMENT OF OFFER PRICE AND ALLOTMENT RESULTS 

## SUMMARY

## OFFER PRICE

- The Offer Price has been determined at HK $\$ 15.60$ per Offer Share (excluding brokerage of $1.0 \%$, SFC transaction levy of $0.0027 \%$ and Stock Exchange trading fee of $0.005 \%$ ).


## NET PROCEEDS FROM THE GLOBAL OFFERING

- Based on the Offer Price of HK $\$ 15.60$ per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting commission and other estimated expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK $\$ 3,208.7$ million. The Company intends to apply such net proceeds in accordance with the purposes as set out in the section headed "Net Proceeds from the Global Offering" in this announcement.
- If the Over-allotment Option is fully exercised, the Company will receive net proceeds of approximately HK $\$ 489.6$ million for $32,130,000$ additional Shares to be allotted and issued and based on the Offer Price of HK $\$ 15.60$ per Offer Share.


## APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

## Hong Kong Public Offering

- The Offer Shares offered under the Hong Kong Public Offering were under-subscribed. A total of 3,660 valid applications have been received pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms, through giving electronic application instructions to HKSCC via CCASS and through the White Form eIPO service for a total of 6,474,800 Hong Kong Offer Shares, representing approximately 0.30 times of the total number of $21,420,000$ Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering, and 14,945,200 un-subscribed Hong Kong Offer Shares have been reallocated to the International Offering.


## International Offering

- Taking into account all valid applications received pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms, through giving electronic application instructions to HKSCC via CCASS and through the White Form eIPO service, the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering were under-subscribed, and 14,945,200 un-subscribed Hong Kong Offer Shares have been reallocated to the International Offering.
- Taking into account all valid applications received pursuant to the Preferential Offering from Qualifying Fosun International Shareholders on BLUE Application Forms and through the Blue Form eIPO service, the Reserved Shares initially available for subscription under the Preferential Offering were under-subscribed, and 4,429,480 un-subscribed Reserved Shares have been reallocated to the International Offering.
- The Offer Shares initially offered under the International Offering have been moderately over-subscribed. There were a total of 148 placees under the International Offering (excluding 167 Qualifying Fosun International Shareholders subscribed under the Preferential Offering). Taking into account the reallocation of $14,945,200$ un-subscribed Hong Kong Offer Share under the Hong Kong Public Offering to the International Offering, and 4,429,480 un-subscribed Reserved Shares under the Preferential Offering to the International Offering, the final number of Offer Shares under the International Offering is $207,725,200$ Offer Shares (including 16,990,520 Reserved Shares offered under the Preferential Offering), representing approximately $96.98 \%$ of the Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).
- A total number of 178 placees (including 107 Qualifying Fosun International Shareholders subscribed under the Preferential Offering) has been allotted two board lots of Shares or less, representing approximately $56.51 \%$ of the total number of 315 placees under the International Offering (including 167 Qualifying Fosun International Shareholders subscribed under the Preferential Offering). These placees have been allotted $0.01 \%$ of the Offer Shares finally available under the International Offering (i.e. 239,855,200 Offer Shares, comprising (i) 207,725,200 Offer Shares, including 16,990,520 Reserved Shares offered under the Preferential Offering, and (ii) the over-allocation of 32,130,000 Offer Shares).
- To the best knowledge of the Directors, other than the Reserved Shares allocated to FHL, Mr. Qian and Mr. Wang Can under the Preferential Offering, no Offer Shares have been allocated to applicants who are connected persons,
directors, existing shareholders of the Company or existing beneficial owners of the Shares and/or any of the Company's subsidiaries, or their respective associates or close associates within the meaning of the Listing Rules. The Company has applied for, and the Stock Exchange has exercised its discretion under Rule 9.09(b) and Paragraph 5 of the Appendix 6 of the Listing Rules to allow, FHL, Mr. Qian and Mr. Wang Can (being the core connected persons of the Company) to subscribe for the Reserved Shares under the Preferential Offering.
- The International Offering is in compliance with the placing guidelines for equity securities as set out in Appendix 6 to the Listing Rules (the "Placing Guidelines"). No Offer Shares placed by or through the Underwriters under the Global Offering have been placed with any connected person (as such term is defined in the Listing Rules) of the Company or to any connected clients (as set out in paragraph 5(1) of the Placing Guidelines) or persons set out in paragraph 5(2) of the Placing Guidelines, whether in their own names or through nominees. No placee will, individually, be placed more than $10 \%$ of the enlarged issued share capital of the Company immediately after the Global Offering. None of the placees under the International Offering will become a substantial shareholder (as defined in the Listing Rules) of the Company after the International Offering. The Directors has confirmed that (i) the three largest public Shareholders do not hold more than $50 \%$ of the Offer Shares held in public hands at the time of the Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules; and (ii) the Offer Shares will be held by at least 300 shareholders at the time of Listing in compliance with Rule 8.08(2) of the Listing Rules.


## Preferential Offering

- A total of 239 valid applications have been received pursuant to the Preferential Offering from Qualifying Fosun International Shareholders on BLUE Application Forms and through the Blue Form eIPO service for a total of $16,990,520$ Reserved Shares, representing approximately 0.79 times of the total number of $21,420,000$ Reserved Shares available for subscription under the Preferential Offering. The final number of Reserved Shares allocated under the Preferential Offering is $16,990,520$ Reserved Shares, representing $7.93 \%$ of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option), and 4,429,480 un-subscribed Reserved Shares have been reallocated to the International Offering. Among the Reserved Shares allocated to Qualifying Fosun International Shareholders, $15,389,930,804$ and 829 Reserved Shares, representing approximately $1.26 \%, 0.0001 \%$ and $0.0001 \%$ of the total issued

Shares of the Company immediately after the Listing（before any exercise of the Over－allotment Option and the issue of any Shares under the Pre－IPO Share Option Scheme and Pre－IPO Free Share Award Plan），were allocated to FHL，Mr． Qian and Mr．Wang Can，respectively under their respective Assured Entitlement，each of whom is a core connected person of the Company．

## Cornerstone Investors

－Based on the Offer Price of HK\＄15．60 per Offer Share，and pursuant to the cornerstone investment agreements（the＂Cornerstone Investment Agreements＂）with the Cornerstone Investors，（i）Step Ahead International Limited has subscribed for $17,030,600$ Offer Shares，representing approximately $1.39 \%$ of the Company＇s issued share capital immediately upon completion of the Global Offering，and approximately $7.95 \%$ of the number of Offer Shares under the Global Offering，assuming the Over－allotment Option is not exercised and before the issue of any Shares under the Pre－IPO Share Option Scheme and Pre－IPO Free Share Award Plan；（ii）China Suchuang Energy Co．，（Hong Kong）Limited（中國蘇創能源（香港）有限公司）has subscribed for $4,807,600$ Offer Shares，representing approximately $0.39 \%$ of the Company＇s issued share capital immediately upon completion of the Global Offering，and approximately $2.24 \%$ of the number of Offer Shares under the Global Offering，assuming the Over－allotment Option is not exercised and before the issue of any Shares under the Pre－IPO Share Option Scheme and Pre－IPO Free Share Award Plan；and（iii）Taobao China Holding Limited（淘寶中國控股有限公司）has subscribed for 2，504，400 Offer Shares，representing approximately $0.20 \%$ of the Company＇s issued share capital immediately upon completion of the Global Offering，and approximately $1.17 \%$ of the number of Offer Shares under the Global Offering，assuming the Over－allotment Option is not exercised and before the issue of any Shares under the Pre－IPO Share Option Scheme and Pre－IPO Free Share Award Plan．Please refer to the section headed＂Cornerstone Investors＂in the Prospectus for further details relating to the Cornerstone Investors．

## Over－allotment Option

－In connection with the Global Offering，the Company has granted the Over－allotment option to the International Underwriters，exercisable by the Joint Representatives（for themselves and on behalf of the other International Underwriters），at any time from the Listing Date to Sunday， 6 January 2019， being the 30th day after the last day for lodging applications under the Hong Kong Public Offering，to require the Company to issue up to $32,130,000$ additional Offer Shares，representing $15.00 \%$ of the total number of Offer Shares initially available under the Global Offering，at the Offer Price under the International Offering to，among other things，cover over－allocations in the International Offering．There has been an over－allocation of 32，130，000 Shares
in the International Offering and such over-allocation will be settled using Shares to be borrowed under the Stock Borrowing Agreement between Fosun International Limited and J.P. Morgan Securities plc. Such borrowed Shares will be covered by exercising the Over-allotment Option or by making purchases in the secondary market or by a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be made on the websites of the Company and the Stock Exchange at www.fosunholiday.com and www.hkexnews.hk. As of the date of this announcement, the Over-allotment Option has not been exercised.

## RESULTS OF ALLOCATIONS

- The final Offer Price, the level of indication of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the Preferential Offering and the basis of allocation of the Hong Kong Offer Shares and the Reserved Shares will be announced on Thursday, 13 December 2018 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese), and on the Company's website at www.fosunholiday.com and the website of the Stock Exchange at www.hkexnews.hk.
- The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering and the Reserved Shares under the Preferential Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of the Hong Kong Offer Shares and the Reserved Shares successfully applied for, will be made available at the times and dates and in the manner specified below:
- in the announcement to be posted on the Company's website at www.fosunholiday.com and the Stock Exchange's website at www.hkexnews.hk by no later than 9:00 a.m. on Thursday, 13 December 2018;
- from the designated results of allocations website at www.iporesults.com.hk (alternatively: English https://www.eipo.com.hk/en/Allotment; Chinese https://www.eipo.com.hk/zh-hk/Allotment) with a "search by ID" function on a 24 -hour basis from 8:00 a.m. on Thursday, 13 December 2018 to 12:00 midnight on Wednesday, 19 December 2018;
- by telephone enquiry line by calling 28628669 between 9:00 a.m. and 10:00 p.m. from Thursday, 13 December 2018 to Sunday, 16 December 2018;
- in the special allocation results booklets which will be made available for inspection during opening hours from Thursday, 13 December 2018 to Saturday, 15 December 2018 at all the receiving banks designated branches.


## DESPATCH/COLLECTION OF SHARE CERTIFICATES/REFUND CHEQUES

- Applicants who have applied for $1,000,000$ Hong Kong Offer Shares or more on a WHITE Application Form or through the White Form eIPO service or for $1,000,000$ Reserved Shares or more on a BLUE Application Form or through the Blue Form eIPO service and who have been successfully or partially successfully allocated Hong Kong Offer Shares or Reserved Shares and are eligible to collect Share certificates (where applicable) in person may collect their Share certificate(s) (where applicable) in person from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, 13 December 2018 or such other place or date as notified by the Company in the newspapers.
- Share certificates for Hong Kong Offer Shares allotted to applicants who applied on WHITE Application Forms or through White Form eIPO service, or Reserved Shares who applied on BLUE Application Forms or through Blue Form eIPO service, which are either not available for personal collection, or which are available but are not collected in person within the time specified for collection, are expected to be despatched by ordinary post to those entitled to the addresses specified in the relevant applications at their own risk on or before Thursday, 13 December 2018.
- Wholly or partially successful applicants who applied on YELLOW Application Forms or by giving electronic application instructions to HKSCC will have their Share certificate(s) issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participant as instructed by the applicants in their YELLOW Application Forms or any designated CCASS Participants giving electronic application instructions on their behalf on Thursday, 13 December 2018.
- Applicants who applied through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.
- Applicants who applied for $1,000,000$ Hong Kong Offer Shares or more on WHITE or YELLOW Application Forms or for 1,000,000 Reserved Shares or more on BLUE Application Forms and have provided all information required by their WHITE, YELLOW or BLUE Application Forms may collect their refund cheque(s) (where applicable) from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, 13 December 2018 or such other place or date as notified by the Company in the newspapers.
- Refund cheque(s) in respect of wholly or partially successful or unsuccessful applicants using WHITE, YELLOW or BLUE Application Forms, which are either not available for personal collection or which are available but are not collected in person, are expected to be despatched by ordinary post to those entitled at their own risk on or before Thursday, 13 December 2018. No interest will be paid thereon.
- For applicants who have applied for the Hong Kong Offer Shares through the White Form eIPO service or the Reserved Shares through the Blue Form eIPO service and paid the application monies through a single bank account, refund monies (if any) will be despatched to their application payment bank account in the form of e-Refund payment instructions. For applicants who have applied for the Hong Kong Offer Shares or Reserved Shares through the White Form eIPO or Blue Form eIPO service and paid the application monies from multiple bank accounts, refund monies (if any) will be despatched to the addresses specified on the White Form eIPO or Blue Form eIPO applications in the form of refund cheque(s) by ordinary post and at their own risk on or before Thursday, 13 December 2018.
- Refund monies (if any) for applicants who applied by giving electronic application instructions to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank accounts or the designated bank accounts of their broker or custodian on Thursday, 13 December 2018. No interest will be paid thereon.
- Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, 14 December 2018, provided that the Global Offering has become unconditional in all respects at or before that time and the right of termination as described in the paragraph headed "Underwriting - Underwriting Arrangements and Expenses - Hong Kong Public Offering - Grounds for termination" in the Prospectus has not been exercised.
- The Company will not issue any temporary document of title in respect of the Hong Kong Offer Shares or Reserved Shares. No receipt will be issued for application monies received.


## COMMENCEMENT OF DEALINGS

- Dealings in the Shares on the Stock Exchange are expected to commence at 9:00 a.m. on Friday, 14 December 2018. The Shares will be traded in board lots of 200 Shares each. The stock code of the Shares is 1992.


## OFFER PRICE

The Offer Price has been determined at $\mathrm{HK} \$ 15.60$ per Offer Share (excluding brokerage of $1.0 \%$, SFC transaction levy of $0.0027 \%$ and Stock Exchange trading fee of $0.005 \%$ ).

## NET PROCEEDS FROM THE GLOBAL OFFERING

Based on the Offer Price of HK\$15.60 per Offer Share, the net proceeds from the Global Offering to be received by the Company, after deduction of the underwriting commissions and other estimated expenses payable by the Company in connection with the Global Offering, are estimated to be approximately HK $\$ 3,208.7$ million. The Company intends to apply such net proceeds for the following purposes:

- approximately $19 \%$ of the net proceeds, or approximately HK $\$ 609.7$ million, is expected to be used to expand the Company's existing business. A majority of this portion of the net proceeds is expected to be used for: (i) further developing the Company's resort business through renovating resorts, upgrading resort facilities, extending the capacities of the Company's existing resorts, resort maintenance and the opening of new resorts; and (ii) developing the Company's digital technology infrastructure including management systems, digital solutions and applications for the Company's resorts business to improve customer experience; and the remaining net proceeds is expected to be used for: (iii) enhancing the Company's FOLIDAY branding and promoting other brands in the Company's business, and expanding the Company's FOLIDAY platform to increase user base, developing broader distribution network and further promoting precise and targeted sales and marketing activities; and (iv) developing the Company's kid learning and playing business as well as cultural events, performing arts and live entertainment business. Please refer to the section headed "Business-Our Principal Business Activities-Services and Solutions in Various Tourism and Leisure Settings-Entertainment, other tourism- and culture-related services" in the Prospectus for more information.
- approximately $52 \%$ of the net proceeds, or approximately HK $\$ 1,668.4$ million, is expected to be used for (i) the development of the Lijiang Project and Taicang Project, including acquisition of additional land use right, designing, planning,
construction and procurement of construction materials. Please refer to the sections headed "Business-Our Principal Business Activities-Tourism Destinations—Lijiang Project" and "Business-Our Principal Business Activities- Tourism Destinations-Taicang Project" for more information, respectively; and (ii) exploring new tourism destinations with valuable resources, especially those favored by Chinese customers, through cooperation with the Company's various strategic business partners. HK $\$ 449.2$ million of this portion of the net proceeds is expected to be used for the development of Lijiang Project, and HK\$1,203.3 million of this portion of the net proceeds is expected to be used for the development of Taicang Project. When selecting new tourism destinations, the Company will consider various factors such as geographical advantages, demographic attributes, natural resources, market share and public transportation, and the Company will carefully evaluate these factors and relevant assets to determine what operating model applies in a particular case. The Company will primarily aim to develop two types of tourism destinations: (i) tourism destinations with sizes of hundreds of thousands to millions of square meters which have abundant high-quality tourism resources, such as destinations adjacent to famous tourism attractions with beautiful natural sceneries and destinations located within or near popular cities for tourists such as Xi'an and Huangshan cities; and (ii) tourism destinations with sizes of hundreds of thousands to millions of square meters within or near first-tier cities, such as Beijing, Shanghai, Guangzhou and Shenzhen, with convenient access to public transportation and high population. The Company is in the process of identifying new tourism destinations.
- approximately $26 \%$ of the net proceeds, or approximately HK $\$ 834.3$ million, is expected to be used to repay part of the Company's outstanding bank loans. The Company obtained a bank loan in the amount of HK\$2 billion in June 2018, repayable at the end of loan tenor: up to 12 months of the first drawdown or one month after the Listing Date, whichever is earlier. Interest is charged at the Hong Kong Interbank Offered Rate plus $1.4 \%$ to $2.5 \%$ per annum. The Company will primarily use the proceeds of this loan to finance the Group's land acquisition for the Taicang Project; and
- approximately $3 \%$ of the net proceeds, or approximately HK $\$ 96.3$ million, is expected to be used for working capital and general corporate purposes.

If the Over-allotment Option is fully exercised, the Company will receive net proceeds of approximately $\mathrm{HK} \$ 489.6$ million for $32,130,000$ additional Shares to be allotted and issued and based on the Offer Price of HK $\$ 15.60$ per Offer Share.

To the extent that the net proceeds of the Global Offering are not immediately required for the above purposes or if the Company is unable to put into effect any part of its plan as intended, the Company may hold such funds in short-term deposits or other money market products so long as it is deemed to be in the best interests of the Company. In such event, the Company will comply with the appropriate disclosure requirements under the Listing Rules.

## APPLICATIONS AND INDICATIONS OF INTEREST RECEIVED

## Hong Kong Public Offering

The Company announces that the Offer Shares offered under the Hong Kong Public Offering were under-subscribed. At the close of the application lists at 12:00 noon on Thursday, 6 December 2018, a total of 3,660 valid applications have been received pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms, through giving electronic application instructions to HKSCC via CCASS and through the White Form eIPO service for a total of 6,474,800 Hong Kong Public Offer Shares, representing approximately 0.30 times of the total number of 21,420,000 Hong Kong Public Offer Shares initially available for subscription under the Hong Kong Public Offering. Among which:

- 3,659 valid applications in respect of a total of $6,074,800$ Hong Kong Public Offer Shares were for the Hong Kong Public Offering with an aggregate subscription amount based on the Maximum Offer Price of HK $\$ 20.00$ per Offer Share (excluding the brokerage, SFC transaction levy and the Stock Exchange trading fee payable) of HK $\$ 5.0$ million or less, representing approximately 0.57 times of the $10,710,000$ Hong Kong Public Offer Shares initially comprised in Pool A; and
- One valid application in respect of a total of 400,000 Hong Kong Public Offer Shares was for the Hong Kong Public Offering with an aggregate subscription amount based on the Maximum Offer Price of HK $\$ 20.00$ per Offer Share (excluding the brokerage, SFC transaction levy and the Stock Exchange trading fee payable) of more than $\mathrm{HK} \$ 5.0$ million, representing approximately 0.04 times of the $10,710,000$ Hong Kong Public Offer Shares initially comprised in Pool B.

No applications have been identified and rejected for not being completed in accordance with the instructions set out in the WHITE and YELLOW Application Forms. Two multiple or suspected multiple applications have been identified and rejected. One application has been rejected due to bounced cheques. No application for more than $10,710,000$ Hong Kong Public Offer Shares (being $50 \%$ of the Hong Kong Public Offer Shares initially available under the Hong Kong Public Offering) has been identified.

The Hong Kong Public Offer Shares offered in the Hong Kong Public Offering were conditionally allocated on the basis set out in the paragraph headed "Basis of allocation under the Hong Kong Public Offering" below.

## International Offering

Taking into account all valid applications received pursuant to the Hong Kong Public Offering on WHITE and YELLOW Application Forms, through giving electronic application instructions to HKSCC via CCASS and through the White Form eIPO service, the Hong Kong Offer Shares initially available for subscription under the Hong Kong Public Offering were under-subscribed, and 14,945,200 un-subscribed Hong Kong Offer Shares have been reallocated to the International Offering.

Taking into account all valid applications received pursuant to the Preferential Offering from Qualifying Fosun International Shareholders on BLUE Application Forms and through the Blue Form eIPO service, the Reserved Shares initially available for subscription under the Preferential Offering were under-subscribed, and 4,429,480 un-subscribed Reserved Shares have been reallocated to the International Offering.

The Offer Shares initially offered under the International Offering have been moderately over-subscribed. There were a total of 148 placees under the International Offering (excluding 167 Qualifying Fosun International Shareholders subscribed under the Preferential Offering). Taking into account the reallocation of 14,945,200 un-subscribed Hong Kong Offer Share under the Hong Kong Public Offering to the International Offering, and 4,429,480 un-subscribed Reserved Shares under the Preferential Offering to the International Offering, the final number of Offer Shares under the International Offering is 207,725,200 Offer Shares (including 16,990,520 Reserved Shares offered under the Preferential Offering), representing approximately $96.98 \%$ of the Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option.

A total number of 178 placees (including 107 Qualifying Fosun International Shareholders subscribed under the Preferential Offering) has been allotted two board lots of Shares or less, representing approximately $56.51 \%$ of the total number of 315 placees under the International Offering (including 167 Qualifying Fosun International Shareholders subscribed under the Preferential Offering). These placees have been allotted $0.01 \%$ of the Offer Shares finally available under the International Offering (i.e. 239,855,200 Offer Shares, comprising (i) 207,725,200 Offer Shares, including 16,990,520 Reserved Shares offered under the Preferential Offering, and (ii) the over-allocation of $32,130,000$ Offer Shares).

To the best knowledge of the Directors, other than the Reserved Shares allocated to FHL, Mr. Qian and Mr. Wang Can under the Preferential Offering, no Offer Shares have been allocated to applicants who are connected persons, directors, existing shareholders of the Company or existing beneficial owners of the Shares and/or any of the Company's subsidiaries, or their respective associates or close associates within the meaning of the Listing Rules. The Company has applied for, and the Stock Exchange has exercised its discretion under Rule 9.09(b) and Paragraph 5 of the Appendix 6 of the Listing Rules to allow, FHL, Mr. Qian and Mr. Wang Can (being the core connected persons of the Company) to subscribe for the Reserved Shares under the Preferential Offering.

The International Offering is in compliance with the placing guidelines for equity securities as set out in Appendix 6 to the Listing Rules (the "Placing Guidelines"). No Offer Shares placed by or through the Underwriters under the Global Offering have been placed with any connected person (as such term is defined in the Listing Rules) of the Company or to any connected clients (as set out in paragraph 5(1) of the Placing Guidelines) or persons set out in paragraph 5(2) of the Placing Guidelines, whether in their own names or through nominees. No placee will, individually, be placed more than $10 \%$ of the enlarged issued share capital of the Company immediately after the Global Offering. None of the placees under the International Offering will become a substantial shareholder (as defined in the Listing Rules) of the Company after the International Offering. The Directors has confirmed that (i) the three largest public Shareholders do not hold more than $50 \%$ of the Offer Shares held in public hands at the time of the Listing in compliance with Rules 8.08(3) and 8.24 of the Listing Rules; and (ii) the Offer Shares will be held by at least 300 shareholders at the time of Listing in compliance with Rule 8.08(2) of the Listing Rules.

## Preferential Offering

As at the close of the application lists at 12:00 noon on Thursday, 6 December 2018, a total of 239 valid applications have been received pursuant to the Preferential Offering from Qualifying Fosun International Shareholders on BLUE Application Forms and through the Blue Form eIPO service for a total of 16,990,520 Reserved Shares, representing approximately 0.79 times of the total number of $21,420,000$ Reserved Shares available under the Preferential Offering.

Three applications have been identified and rejected for not being completed in accordance with the instructions set out in the BLUE Application Forms. No multiple or suspected multiple applications have been identified and rejected. One application has been rejected due to bounced cheques.

The final number of Reserved Shares allocated under the Preferential Offering is $16,990,520$ Reserved Shares, representing $7.93 \%$ of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option and the issue of any Share under the Pre-IPO Share Option Scheme and the Pre-IPO Free Share Award Plan).

The Reserved Shares offered in the Preferential Offering were conditionally allocated on the basis set out in the paragraph headed "Basis of Allocation under the Preferential Offering" below.

## Over-allotment Option

In connection with the Global Offering, the Company has granted the Over-allotment option to the International Underwriters, exercisable by the Joint Representatives (for themselves and on behalf of the other International Underwriters), at any time from the Listing Date to Sunday, 6 January 2019, being the 30th day after the last day for lodging applications under the Hong Kong Public Offering, to require the Company to issue up to $32,130,000$ additional Offer Shares, representing $15.00 \%$ of the total number of Offer Shares initially available under the Global Offering, at the Offer Price under the International Offering to cover over-allocations in the International Offering. There has been an over-allocation of $32,130,000$ Shares in the International Offering and such over-allocation will be settled using Shares to be borrowed under the Stock Borrowing Agreement between Fosun International Limited and J.P. Morgan Securities plc. Such borrowed Shares will be covered by exercising the Over-allotment Option or by making purchases in the secondary market or by a combination of these means. In the event the Over-allotment Option is exercised, an announcement will be made on the websites of the Company and the Stock Exchange at www.fosunholiday.com and www.hkexnews.hk. As of the date of this announcement, the Over-allotment Option has not been exercised.

## Cornerstone Investors

Based on the Offer Price of HK\$15.60 per Offer Share, and pursuant to the Cornerstone Investment Agreements with the Cornerstone Investors as disclosed in the section headed "Cornerstone Investors" in the Prospectus, the number of Offer

Shares subscribed by the Cornerstone Investors has now been determined as set out below：

|  | Number of the Shares subscribed | Approximate percentages of the International Offer Shares （assuming that Over－allotment Option is not exercised） | Approximate percentages of the International Offer Shares （assuming that Over－allotment Option is exercised in full） | Approximate percentages of the Offer Shares （assuming that Over－allotment Option is not exercised） | Approximate percentages of the Offer Shares （assuming that Over－allotment Option is exercised in full） | Approximate percentages of the Shares in issue immediately upon completion of the Global Offering （assuming that Over－allotment Option is not exercised） | Approximate percentages of the Shares in issue immediately upon completion of the Global Offering （assuming that Over－allotment Option is exercised in full） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Step Ahead International Limited | 17，030，600 | 8．20\％ | 7．10\％ | 7．95\％ | 6．91\％ | 1．39\％ | 1．36\％ |
| China Suchuang Energy Co．， （Hong Kong） Limited（中國蘇創能源（香港）有限公司） | 4，807，600 | 2．31\％ | 2．00\％ | 2．24\％ | 1．95\％ | 0．39\％ | 0．38\％ |
| Taobao China Holding Limited （淘寶中國控股有限公司） | 2，504，400 | 1．21\％ | 1．04\％ | 1．17\％ | 1．02\％ | 0．20\％ | 0．20\％ |
| Total | 24，342，600 | 11．72\％ | 10．14\％ | 11．36\％ | 9．88\％ | 1．98\％ | 1．94\％ |

To the best knowledge of the Company，each of the Cornerstone Investors and their respective ultimate beneficial owners is independent of each other，independent of the Company，its connected persons and their respective associates，and not an existing shareholder or close associates of the Company．

## BASIS OF ALLOCATION UNDER THE HONG KONG PUBLIC OFFERING

Subject to the satisfaction of the conditions set out in the section headed "Structure of the Global Offering - Conditions of the Hong Kong Public Offering" in the Prospectus, valid applications made by the public on WHITE and YELLOW Application Forms and through giving electronic application instructions to HKSCC via CCASS and to the White Form eIPO Service Provider under the White Form eIPO service will be conditionally allocated on the basis set out below:

| Number <br> of Public <br> Offer Shares <br> applied for | Number <br> of valid <br> applications | Basis of allocation/ballot |
| ---: | ---: | ---: | | Approximate percentage <br> allotted of the total <br> number of Public Offer <br> Shares applied |
| ---: |
| POOL A |

POOL B 400,0001 400,000 Shares $100.00 \%$

The final number of Offer Shares comprising the Hong Kong Public Offering is $6,474,800$ Offer Shares, representing $3.02 \%$ of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option).

## BASIS OF ALLOCATION UNDER THE PREFERENTIAL OFFERING

The final number of Reserved Shares allocated to Qualifying Fosun International Shareholders under the Preferential Offering is $16,990,520$ Reserved Shares, representing $7.93 \%$ of the total number of Offer Shares initially available under the Global Offering (before any exercise of the Over-allotment Option and the issue of any Share under the Pre-IPO Share Option Scheme and the Pre-IPO Free Share Award Plan).

No preferential treatment was given to any of the Qualifying Fosun International Shareholders in the allocation of the Reserved Shares applied for by them under the Preferential Offering and such allocation of Reserved Shares under the Preferential Offering was made in accordance with the allocation basis disclosed in the section headed "Structure of the Global Offering - The Preferential Offering - Basis of Allocation for Applications for Reserved Shares" in the Prospectus.

As excess applications were received for more Reserved Shares than the Available Reserved Shares, subject to the satisfaction of the conditions set out in the section headed "Structure of the Global Offering" in the Prospectus, valid applications made by the Qualifying Fosun International Shareholders for excess Reserved Shares on BLUE Application Forms will be conditionally allotted on the basis set out below:

|  |  | Approximate <br> percentage of <br> allocation |
| :--- | ---: | ---: | ---: | ---: | ---: |
| base on the |  |  |
| total number |  |  |
| of excess |  |  |
| Reserved |  |  |
| Shares |  |  |

Among the Reserved Shares allocated to Qualifying Fosun International Shareholders, $15,389,930,804$ and 829 Reserved Shares, representing approximately $1.26 \%, 0.0001 \%$ and $0.0001 \%$ of the total issued Shares of the Company immediately after the Listing (before any exercise of the Over-allotment Option and the issue of any Shares under the Pre-IPO Share Option Scheme and Pre-IPO Free Share Award Plan), were allocated to FHL, Mr. Qian and Mr. Wang Can, respectively under their respective Assured Entitlement, each of whom is a core connected person of the Company.

## RESULTS OF ALLOCATIONS

The results of allocations of the Hong Kong Offer Shares under the Hong Kong Public Offering and the Reserved Shares under the Preferential Offering, including the Hong Kong identity card numbers, passport numbers or Hong Kong business registration numbers of successful applicants (where supplied) and the number of the Hong Kong Offer Shares and the Reserved Shares successfully applied for, will be made available at the times and dates and in the manner specified below:

- in the announcement to be posted on the Company's website at www.fosunholiday.com and the Stock Exchange's website at www.hkexnews.hk by no later than 9:00 a.m. on Thursday, 13 December 2018;
- from the designated results of allocations website at www.iporesults.com.hk (alternatively: English https://www.eipo.com.hk/en/Allotment; Chinese https://www.eipo.com.hk/zh-hk/Allotment) with a "search by ID" function on a 24-hour basis from 8:00 a.m. on Thursday, 13 December 2018 to 12:00 midnight on Wednesday, 19 December 2018;
- by telephone enquiry line by calling 28628669 between 9:00 a.m. and 10:00 p.m. from Thursday, 13 December 2018 to Sunday, 16 December 2018;
- in the special allocation results booklets which will be made available for inspection during opening hours from Thursday, 13 December 2018 to Saturday, 15 December 2018 at the following receiving banks’ designated branches.
CMB Wing Lung Bank Limited

|  | Branch Name | Address |
| :---: | :---: | :---: |
| Hong Kong Islands . | Head Office | 45 Des Voeux Road Central |
| Kowloon | Mongkok Branch | B/F Wing Lung Bank Centre, 636 Nathan Road |
| New Territories | Tsuen Wan Branch | 251 Sha Tsui Road |


|  | Branch Name | Address |
| :---: | :---: | :---: |
| Hong Kong Islands | Head Office | 83 Des Voeux Road Central |
|  | Wanchai Branch | 1/F Allied Kajima <br> Building, 138 Gloucester <br> Road, Wanchai |
| Kowloon . . . . . . . . | Tsimshatsui Branch | 18 Carnarvon Road, Kowloon |
| Standard Chartered Bank (Hong Kong) Limited |  |  |
|  | Branch Name | Address |
| Hong Kong Islands | Des Voeux Road Branch | Standard Chartered Bank <br> Building, 4-4A, Des Voeux Road Central, Central |
| Kowloon | 68 Nathan Road Branch | Basement, Shop B1, G/F Golden Crown Court, 66-70 Nathan Road, Tsimshatsui |

The final Offer Price, the level of indication of interest in the International Offering, the level of applications in the Hong Kong Public Offering and the Preferential Offering and the basis of allocation of the Hong Kong Offer Shares and the Reserved Shares will be announced on Thursday, 13 December 2018 in South China Morning Post (in English) and Hong Kong Economic Times (in Chinese), and on the Company's website at www.fosunholiday.com and the website of the Stock Exchange at www.hkexnews.hk.

## SHAREHOLDING CONCENTRATION ANALYSIS

We set out below a summary of allotment results under the International Offering:

- subscription and number of Shares (including the Reserved Shares under the Preferential Offering) held by the top $1,5,10$ and 25 of the placees out of the International Offering (including the Preferential Offering), total Offer Shares and total issued share capital of the Company upon Listing:

| Placee | Subscription | Shares held following the Global Offering | Subscription as \% of International Offering (assuming no exercise of the Over-allotment Option) | Subscription as \% of International Offering (assuming the Over-allotment Option is exercised in full) | Subscription as \% of total Offer Shares (assuming no exercise of the Over-allotment Option) | Subscription as \% of Offer Shares (assuming the Over-allotment Option is exercised in full) | \% of total issued share capital upon Listing (assuming no exercise of the Over-allotment Option) | $\%$ of total issued share capital upon Listing <br> (assuming the Over-allotment Option is exercised in full) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Top 1 | 25,000,000 | 25,000,000 | 12.04\% | 10.42\% | 11.67\% | 10.15\% | 2.04\% | 1.99\% |
| Top 5 | 106,590,600 | 106,590,600 | 51.31\% | 44.44\% | 49.76\% | 43.27\% | 8.71\% | 8.49\% |
| Top 10 | 159,965,400 | 159,965,400 | 77.01\% | 66.69\% | 74.68\% | 64.94\% | 13.08\% | 12.74\% |
| Top 25 | 223,841,037 | 223,841,037 | 107.76\% | 93.32\% | 104.50\% | 90.87\% | 18.30\% | 17.83\% |

- subscription and number of Shares held by the top $1,5,10$ and 25 of the Shareholders out of the total issued share capital of the Company upon Listing:

| Shareholder | Subscription | Shares held following the Global Offering | Subscription as \% of International Offering (assuming no exercise of the Over-allotment Option) | Subscription as \% of International Offering (assuming the Over-allotment Option is exercised in full) | Subscription as <br> \% of total Offer Shares (assuming no exercise of the Over-allotment Option) | Subscription as \% of Offer Shares <br> (assuming the Over-allotment Option is exercised in full) | \% of total issued share capital upon Listing (assuming no exercise of the Over-allotment Option) | \% of total issued share capital upon Listing <br> (assuming the Over-allotment Option is exercised in full) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Top 1 | 0 | 1,000,000,002 | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 81.76\% | 79.67\% |
| Top 5 | 91,590,600 | 1,091,590,602 | 44.09\% | 38.19\% | 42.76\% | 37.18\% | 89.25\% | 86.96\% |
| Top 10 | 151,295,600 | 1,151,295,602 | 72.83\% | 63.08\% | 70.63\% | 61.42\% | 94.13\% | 91.72\% |
| Top 25 | 218,841,037 | 1,227,116,900 | 105.35\% | 91.24\% | 102.17\% | 88.84\% | 100.33\% | 97.76\% |

In view of the high concentration of shareholding in a small number of Shareholders, Shareholders and prospective investors should be aware that the price of the Shares could move substantially even with a small number of Shares traded, and should exercise extreme caution when dealing in the Shares.


| Identification | HKPO | Identification | HKPO | Identification | HKPO | Identification | HKPO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Document | Shares | Document | Shares | Document | Shares | Document | Shares |
| Number（s）證件號碼 | Allocated | Number（s）證件號碼 | Allocated | Number（s）證件號碼 | Allocated | Number（s）證件號碼 | Allocated |
|  | 獲配發股份 |  | 獲配發股份 |  | 獲配發股份 |  | 獲配發股份 |
| A5568547 | 400 |  |  |  |  |  |  |
| A9515839 | 200 |  |  |  |  |  |  |
| B5136046 | 3000 |  |  |  |  |  |  |
| B8182197 | 2000 |  |  |  |  |  |  |
| D1626664 | 200 |  |  |  |  |  |  |
| D2308526 | 600 |  |  |  |  |  |  |
| D2950694 | 200 |  |  |  |  |  |  |
| D4010664 | 600 |  |  |  |  |  |  |
| D6107843 | 200 |  |  |  |  |  |  |
| E2273105 | 2000 |  |  |  |  |  |  |
| E254074A | 400 |  |  |  |  |  |  |
| E5374980 | 200 |  |  |  |  |  |  |
| E7021937 | 1000 |  |  |  |  |  |  |
| E7137587 | 400 |  |  |  |  |  |  |
| E8275282 | 200 |  |  |  |  |  |  |
| E9865849 | 200 |  |  |  |  |  |  |
| G5518716 | 400 |  |  |  |  |  |  |
| M484943A | 200 |  |  |  |  |  |  |
| Y0056098 | 600 |  |  |  |  |  |  |


| Identification <br> Document <br> Number（s） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 | Identification <br> Document <br> Number（ s ） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 | Identification <br> Document <br> Number（s） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 | Identification <br> Document <br> Number（s）證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0002732 | 1000 | 018311700 | 400 | 07045613 | 200 | 104120013 | 200 |
| 00105001 x | 200 | 019920001 | 40000 | 07054917 | 200 | 104130337 | 200 |
| 001102520 | 4000 | 019920002 | 90000 | 07063823 | 200 | 104260414 | 200 |
| 001173413 | 200 | 02020931 | 200 | 07070031 | 200 | 105054716 | 200 |
| 001201222 | 400 | 02023521 | 600 | 07140033 | 200 | 105125438 | 1000 |
| 001256476 | 200 | 02040017 | 200 | 07180619 | 200 | 105301448 | 200 |
| 001260934 | 20000 | 02064529 | 200 | 07182885 | 200 | 106300225 | 200 |
| 0018565 | 1000 | 02074819 | 200 | 07223216 | 200 | 107096019 | 200 |
| 002082913 | 200 | 02081812 | 200 | 0722489X | 200 | 107254364 | 200 |
| 002136613 | 400 | 02082218 | 200 | 07230637 | 200 | 108060014 | 200 |
| 002163629 | 1000 | 02084719 | 200 | 07262419 | 200 | 108134010 | 4000 |
| 002212111 | 600 | 02095816 | 200 | 07265111 | 200 | 10814083x | 200 |
| 002224211 | 200 | 02124525 | 200 | 07281394 | 600 | 108160034 | 2000 |
| 0023860 | 1000 | 02133850 | 200 | 07281532 | 200 | 108171296 | 200 |
| 002665200 | 5000 | 02141010 | 400 | 08032735 | 400 | 108171557 | 1600 |
| 003110534 | 200 | 02153133 | 200 | 08062029 | 200 | 108237536 | 200 |
| 003131820 | 200 | 02160027 | 200 | 08100430 | 800 | 108240014 | 600 |
| 003138470 | 200 | 02190011 | 600 | 08103612 | 200 | 109010058 | 200 |
| 003180050 | 400 | 02200017 | 200 | 08193116 | 200 | 109071219 | 200 |
| 003270019 | 200 | 0221303x | 200 | 08200050 | 200 | 109135076 | 400 |
| 004053097 | 600 | 02241722 | 200 | 08202624 | 200 | 109164879 | 40000 |
| 004070619 | 200 | 02243613 | 400 | 08294072 | 200 | 109190054 | 600 |
| 004070916 | 400 | 02280270 | 200 | 08303736 | 200 | 109240611 | 200 |
| 004100028 | 200 | 0271945 | 200 | 0842608 | 200 | 109274070 | 200 |
| 004149018 | 3000 | 0273235 | 2000 | 0842695 | 200 | 110050811 | 200 |
| 004173211 | 200 | 03061213 | 600 | 09030816 | 200 | 110061439 | 800 |
| 005047417 | 5000 | 03081112 | 200 | 09031325 | 200 | 110070053 | 600 |
| 005181275 | 200 | 03083330 | 400 | 09042311 | 200 | 11010012 | 200 |
| 0061476 | 3000 | 03084349 | 200 | 09050816 | 200 | 110110916 | 200 |
| 006183610 | 200 | 03100016 | 400 | 09092414 | 200 | 110220015 | 200 |
| 006203811 | 400 | 03160824 | 800 | 09105730 | 200 | 11025838 | 200 |
| 006260497 | 30000 | 03171010 | 200 | 09131030 | 200 | 11040759 | 400 |
| 00629084 x | 200 | 03181533 | 200 | 09133632 | 400 | 11045618 | 600 |
| 007020028 | 200 | 03200511 | 200 | 09143523 | 400 | 11055051 | 200 |
| 007051693 | 200 | 03212099 | 200 | 09162052 | 600 | 11064831 | 200 |
| 007091514 | 200 | 03231050 | 200 | 09163718 | 400 | 11065149 | 200 |
| 007250606 | 400 | 03232522 | 200 | 09164874 | 600 | 11102001X | 200 |
| 007292111 | 200 | 03242018 | 1000 | 09192435 | 200 | 11109718 | 600 |
| 007312512 | 200 | 03250016 | 200 | 09194916 | 200 | 111161814 | 200 |
| 008017016 | 200 | 03271828 | 200 | 09201310 | 200 | 111193015 | 1000 |
| 008062029 | 200 | 03273709 | 400 | 09240016 | 200 | 11123858 | 200 |
| 008073919 | 800 | 03283237 | 200 | 09256345 | 200 | 111257028 | 200 |
| 008095874 | 200 | 03300710 | 200 | 0927574X | 200 | 111303314 | 200 |
| 008201061 | 200 | 0332215 | 200 | 09298026 | 200 | 11140023 | 200 |
| 009073038 | 200 | 0338098 | 600 | 10015014 | 200 | 11142010 | 200 |
| 009190916 | 600 | 0401004X | 200 | 10040316 | 200 | 11150012 | 400 |
| 009273030 | 400 | 04020956 | 200 | 10044218 | 200 | 11179117 | 200 |
| 010031645 | 200 | 04060032 | 200 | 1004745X | 400 | 11187046 | 200 |
| 010069372 | 200 | 04061652 | 200 | 10053492 | 200 | 112275219 | 200 |
| 010075575 | 200 | 04062011 | 200 | 10088878 | 200 | 112280414 | 1000 |
| 010170053 | 200 | 0407143X | 200 | 10090080 | 200 | 112300071 | 200 |
| 010201070 | 200 | 0412721X | 200 | 10102182x | 200 | 11230015 | 200 |
| 01023065 | 200 | 04130011 | 200 | 10114012 | 200 | 112319087 | 200 |
| 01025241X | 200 | 04140911 | 200 | 101150019 | 200 | 112322600 | 200 |
| 01026912 | 200 | 04173211 | 400 | 101160512 | 200 | 112326700 | 10000 |
| 01027062x | 200 | 04177818 | 200 | 101232533 | 200 | 112352400 | 1000 |
| 01030614 | 200 | 04186641 | 200 | 1013003x | 200 | 112367400 | 200 |
| 01031236 | 200 | 04190871 | 200 | 10171617 | 200 | 112391500 | 800 |
| 01070058 | 200 | 04231049 | 200 | 10180015 | 200 | 112399400 | 200 |
| 01090017 | 1000 | 04272920 | 200 | 10180614 | 200 | 11280615 | 200 |
| 01094558 | 200 | 04283121 | 400 | 10181011 | 200 | 11289174 | 200 |
| 011040011 | 200 | 04290448 | 200 | 10186836 | 200 | 11294423 | 200 |
| 011100211 | 200 | 04291277 | 200 | 10193012 | 200 | 12010119 | 200 |
| 011112758 | 200 | 0461733 | 1200 | 1019523x | 200 | 12010119 | 200 |
| 01123646 | 200 | 05015015 | 200 | 10198419 | 200 | 12010219 | 200 |
| 01139022 | 200 | 05016716 | 1000 | 102052749 | 200 | 120102197 | 200 |
| 0116001X | 200 | 05046010 | 200 | 102062747 | 200 | 12030010 | 200 |
| 01162515 | 200 | 05052062 | 200 | 102086616 | 400 | 12030057 | 200 |
| 01170619 | 400 | 05101716 | 200 | 102110025 | 600 | 12100923 | 200 |
| 01174021 | 200 | 0511379 | 1000 | 102152253 | 200 | 12115737 | 200 |
| 01181826 | 200 | 05190051 | 200 | 10217214 | 400 | 12120617 | 200 |
| 012022200 | 200 | 0521003X | 200 | 102200010 | 800 | 12171234 | 200 |
| 012032661 | 200 | 06042712 | 200 | 102200014 | 200 | 12211519 | 200 |
| 01213351x | 9000 | 06052412 | 200 | 10220018 | 200 | 12280019 | 400 |
| 012140030 | 200 | 06053544 | 200 | 10220813 | 1000 | 12312029 | 200 |
| 01226121x | 200 | 06060041 | 200 | 102237524 | 200 | 12701876 | 200 |
| 012310429 | 200 | 06076638 | 400 | 102241630 | 200 | 128606 | 400 |
| 012314814 | 200 | 06090036 | 200 | 102270031 | 600 | 13030219 | 200 |
| 01231912 | 200 | 0610055x | 200 | 102280174 | 200 | 130602197 | 200 |
| 01232829 | 200 | 0615082X | 200 | 10252888 | 200 | 130604197 | 600 |
| 01250327 | 200 | 06152772 | 200 | 10256515 | 600 | 130604198 | 200 |
| 01271319 | 200 | 06195087 | 200 | 10288517 | 200 | 15010219 | 200 |
| 01280584 | 200 | 06251618 | 200 | 10290018 | 600 | 150102199 | 200 |
| 01291831 | 200 | 06273224 | 200 | 103025010 | 200 | 15010419 | 200 |
| 01303973 | 200 | 06284933 | 200 | 103067178 | 30000 | 15010519 | 200 |
| 01310932 | 1000 | 06290968 | 1000 | 10312010 | 200 | 15010519 | 200 |
| 0145570 | 200 | 07015669 | 200 | 103261517 | 200 | 15010519 | 200 |
| 0158240 | 200 | 07020611 | 5000 | 10327431 | 20 | 501051 | 00 |



| Identification <br> Document <br> Number（s） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 | Identification <br> Document <br> Number（s） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 | Identification <br> Document <br> Number（s） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 | Identification <br> Document <br> Number（s） <br> 證件號碼 | HKPO <br> Shares <br> Allocated <br> 獲配發股份 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 44132419 | 200 | 603185332 | 200 | 710222015 | 400 | 903060373 | 600 |
| 44142319 | 400 | 603242726 | 200 | 710224534 | 200 | 903100020 | 200 |
| 44142619 | 200 | 603263535 | 400 | 710255257 | 1800 | 903284511 | 800 |
| 44152219 | 200 | 604013016 | 3000 | 710294453 | 2000 | 904160010 | 600 |
| 441522197 | 2000 | 604052592 | 400 | 711022710 | 200 | 904171525 | 600 |
| 44158119 | 200 | 604138212 | 1800 | 711101449 | 200 | 905090523 | 200 |
| 44522219 | 200 | 605120038 | 200 | 711191110 | 200 | 905151539 | 200 |
| 45020519 | 200 | 60512162X | 200 | 711198630 | 200 | 905172038 | 1600 |
| 450721199 | 200 | 605155027 | 200 | 711200953 | 200 | 906126012 | 2000 |
| 452524197 | 600 | 605240413 | 200 | 711250816 | 400 | 90704553x | 200 |
| 50010719 | 200 | 605252926 | 200 | 712036810 | 800 | 907081322 | 3000 |
| 50038119 | 200 | 606062247 | 400 | 712100036 | 200 | 907105711 | 200 |
| 500701571 | 600 | 606160812 | 200 | 712164444 | 200 | 907195045 | 200 |
| 50111264X | 200 | 606200791 | 800 | 712170039 | 200 | 907210028 | 5000 |
| 501141223 | 2000 | 607023536 | 200 | 712204253 | 600 | 908013056 | 200 |
| 501161533 | 200 | 607170612 | 200 | 712250013 | 600 | 90808202X | 400 |
| 501201510 | 2000 | 607200268 | 600 | 712314519 | 200 | 908084415 | 10000 |
| 501214812 | 200 | 608042418 | 600 | 762127389 | 30000 | 908103539 | 200 |
| 501248623 | 200 | 608063027 | 200 | 766233274 | 600 | 908140235 | 200 |
| 50126583x | 200 | 608170316 | 200 | 771002268 | 200 | 908142013 | 600 |
| 503030632 | 1000 | 608200029 | 600 | 773105929 | 2000 | 908272843 | 1800 |
| 503062533 | 400 | 608230413 | 200 | 774348148 | 2000 | 909010057 | 200 |
| 503105410 | 600 | 608300942 | 200 | 787559111 | 1400 | 909043010 | 600 |
| 503115013 | 800 | 609091533 | 200 | 800428M | 400 | 909090215 | 200 |
| 503200029 | 5000 | 609121012 | 2000 | 801107097 | 400 | 909126816 | 10000 |
| 503202119 | 400 | 609150012 | 6000 | 801128C | 200 | 909191624 | 400 |
| 503225221 | 400 | 609195447 | 200 | 801129C | 200 | 909222818 | 200 |
| 504141013 | 600 | 60926001X | 200 | 801194031 | 200 | 910026751 | 200 |
| 505131224 | 1000 | 610120028 | 200 | 802022757 | 200 | 910042837 | 600 |
| 505136715 | 200 | 610168233 | 200 | 802030019 | 400 | 910177519 | 200 |
| 505181216 | 200 | 610184030 | 200 | 802090611 | 3000 | 910240046 | 200 |
| 505260015 | 200 | 610251025 | 800 | 802132410 | 2000 | 910250023 | 200 |
| 506010020 | 200 | 611036013 | 200 | 802153016 | 3000 | 911071531 | 200 |
| 506041044 | 200 | 61117085X | 200 | 803249029 | 200 | 911074812 | 200 |
| 506070074 | 200 | 611185833 | 200 | 803252748 | 1200 | 911080937 | 200 |
| 506160516 | 200 | 61122001X | 200 | 803261827 | 200 | 911117317 | 600 |
| 507043148 | 40000 | 611290074 | 200 | 803263813 | 400 | 911131815 | 200 |
| 507112726 | 200 | 612123311 | 2000 | 804080749 | 200 | 911153311 | 1000 |
| 508071824 | 400 | 612153161 | 1000 | 804205126 | 200 | 911160537 | 1600 |
| 50811001X | 1000 | 612190533 | 600 | 80424121X | 200 | 911184517 | 200 |
| 508140618 | 200 | 612262015 | 200 | 805051576 | 600 | 912050410 | 400 |
| 508140912 | 9000 | 62050319 | 600 | 805102670 | 400 | 912058871 | 5000 |
| 508150215 | 200 | 622626198 | 1600 | 805161234 | 600 | 912066179 | 400 |
| 508181832 | 200 | 63010419 | 200 | 805163017 | 600 | 912150429 | 200 |
| 508201610 | 200 | 69530006 | 1000 | 805182188 | 200 | 91215324X | 200 |
| 509080025 | 200 | 701010342 | 200 | 806053544 | 200 | 912156614 | 200 |
| 509123949 | 200 | 701015117 | 200 | 806080037 | 600 | 920075298 | 6000 |
| 509241429 | 200 | 701030028 | 200 | 806200611 | 200 | 933024820 | 5000 |
| 509261629 | 200 | 701100030 | 200 | 806251523 | 800 | 938040961 | 2000 |
| 509261679 | 200 | 701180018 | 200 | 80714181X | 9000 | 9769682 | 20000 |
| 509302028 | 1000 | 701193818 | 200 | 807288419 | 200 | A6630424 | 200 |
| 510022656 | 600 | 701223025 | 200 | 807292228 | 400 | A7266165 | 10000 |
| 510113197 | 200 | 701250016 | 200 | 808102829 | 200 | A8344828 | 600 |
| 510162013 | 800 | 701304566 | 200 | 808121590 | 1000 | A8385710 | 3000 |
| 510181198 | 1200 | 702060024 | 600 | 80816164X | 600 | A8769691 | 200 |
| 510226527 | 200 | 702080023 | 600 | 808230117 | 400 | A9397496 | 400 |
| 51022719 | 200 | 702172935 | 200 | 808233698 | 200 | A961605 | 30000 |
| 510255216 | 400 | 702183617 | 200 | 80828593x | 4000 | A9989946 | 400 |
| 51032219 | 200 | 702274219 | 200 | 809080459 | 5000 | AJ815218 | 200 |
| 511015513 | 600 | 702286519 | 200 | 809122818 | 5000 | B4485535 | 200 |
| 511180547 | 200 | 703090622 | 200 | 80920321X | 200 | B6095203 | 2000 |
| 512010213 | 1600 | 70318325x | 200 | 809290016 | 200 | C00228771 | 400 |
| 512132019 | 1200 | 703201249 | 200 | 809298238 | 200 | C00674996 | 5000 |
| 51214321X | 200 | 704081018 | 400 | 810042879 | 600 | C2365780 | 200 |
| 51231102X | 200 | 704110030 | 1400 | 810100419 | 1000 | C2930461 | 200 |
| 51720449 | 6000 | 704220031 | 1200 | 810595200 | 4000 | C310123A | 2000 |
| 520103195 | 1400 | 705121895 | 200 | 811030651 | 600 | C3156999 | 2000 |
| 530381198 | 200 | 705190051 | 200 | 811070676 | 600 | C3275912 | 200 |
| 532224198 | 200 | 705244022 | 400 | 811080565 | 1000 | C3956685 | 200 |
| 601040938 | 200 | 705302415 | 200 | 81206181x | 200 | C4251294 | 200 |
| 601090423 | 200 | 706084362 | 200 | 812073128 | 200 | C4421963 | 2000 |
| 601112576 | 200 | 706101572 | 200 | 812090011 | 1600 | C4552847 | 200 |
| 601170846 | 1000 | 706101623 | 200 | 812105057 | 600 | C4732810 | 1000 |
| 601182519 | 200 | 706170055 | 200 | 812122019 | 200 | C4JGJCJCY | 800 |
| 601183139 | 2000 | 707020014 | 200 | 812134214 | 200 | C5363983 | 200 |
| 601204012 | 1200 | 707201522 | 200 | 812150012 | 200 | C6088498 | 1000 |
| 601242726 | 200 | 707224816 | 200 | 812175527 | 200 | C610360 | 200 |
| 601252810 | 600 | 708024460 | 200 | 812291027 | 200 | C6201928 | 1000 |
| 60126163x | 200 | 708087813 | 8000 | 90103245x | 200 | C653359 | 200 |
| 601310215 | 200 | 709071164 | 200 | 901204838 | 1000 | C6533599 | 200 |
| 602082730 | 600 | 709081217 | 400 | 901260518 | 200 | C654562 | 800 |
| 602095313 | 200 | 70918817x | 200 | 901291117 | 400 | C7459 | 200 |
| 602143093 | 200 | 709192859 | 200 | 901302018 | 200 | C7460 | 200 |
| 602222717 | 400 | 709292113 | 200 | 902032930 | 200 | C7490 | 1000 |
| 602225916 | 400 | 709300321 | 400 | 902060311 | 200 | C7492 | 200 |
| 602260026 | 200 | 710050133 | 200 | 902162820 | 200 | C7493 | 2000 |
| 602573M | 10000 | 710140437 | 200 | 902171636 | 6000 | C7502 | 1000 |
| 603070322 | 20 | 710170033 | 400 | 9021820 | 600 | C7506 | 0 |






## DESPATCH/COLLECTION OF SHARE CERTIFICATES/REFUND CHEQUES

Applicants who have applied for $1,000,000$ Hong Kong Offer Shares or more on a WHITE Application Form or through the White Form eIPO service or for 1,000,000 Reserved Shares or more on a BLUE Application Form or through the Blue Form eIPO service and who have been successfully or partially successfully allocated Hong Kong Offer Shares or Reserved Shares and are eligible to collect Share certificate(s) (where applicable) in person may collect their Share certificate(s) (where applicable) in person from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, 13 December 2018 or such other place or date as notified by the Company in the newspapers.

Applicants being individuals who are eligible for personal collection cannot authorize any other person to make the collection on their behalf. Corporate applicants which are eligible for personal collection must attend by their authorized representatives bearing letters of authorisation from their corporations stamped with the corporations' chops. Both individuals and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

Share certificates for Hong Kong Offer Shares allotted to applicants who applied on WHITE Application Forms or through White Form eIPO service, or Reserved Shares who applied on BLUE Application Forms or through Blue Form eIPO service, which are either not available for personal collection, or which are available but are not collected in person within the time specified for collection, are expected to be despatched by ordinary post to those entitled to the addresses specified in the relevant applications at their own risk on or before Thursday,13 December 2018.

Wholly or partially successful applicants who applied on YELLOW Application Forms or by giving electronic application instructions to HKSCC will have their Share certificate(s) issued in the name of HKSCC Nominees Limited and deposited directly into CCASS for credit to their CCASS Investor Participant stock accounts or the stock accounts of their designated CCASS Participant as instructed by the applicants in their YELLOW Application Forms or any designated CCASS Participants giving electronic application instructions on their behalf on Thursday,13 December 2018.

Applicants who applied through a designated CCASS Participant (other than a CCASS Investor Participant) should check the number of Hong Kong Offer Shares allocated to them with that CCASS Participant.

Applicants who applied as a CCASS Investor Participant on YELLOW Application Forms or by giving electronic application instructions to HKSCC via CCASS should check the announcement made by the Company and report any discrepancies to HKSCC before 5:00 p.m. on Thursday, 13 December 2018 or such other date as shall be determined by HKSCC or HKSCC Nominees. Applicants who applied as a CCASS Investor Participant on YELLOW Application Forms or by giving electronic application instructions to HKSCC via CCASS may also check the number of Hong Kong Offer Shares allocated to them and the amount of refund monies (if any) payable to them via the CCASS Phone System and the CCASS Internet System (under the procedures contained in HKSCC's "An Operating Guide for Investor Participants" in effect from time to time) immediately after the crediting of the Hong Kong Offer Shares to the CCASS Investor Participant stock accounts. HKSCC will also make available to the CCASS Investor Participants an activity statement showing the number of Hong Kong Offer Shares credited to their CCASS Investor Participant stock accounts and (for CCASS Investor Participants applying by giving electronic application instructions to HKSCC) the refund amount credited to their respective designated bank accounts (if any).

Applicants who applied for $1,000,000$ Hong Kong Offer Shares or more on WHITE or YELLOW Application Forms or for $1,000,000$ Reserved Shares or more on BLUE Application Forms and have provided all information required by their WHITE, YELLOW or BLUE Application Forms may collect their refund cheque(s) (where applicable) from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, from 9:00 a.m. to 1:00 p.m. on Thursday, 13 December 2018 or such other place or date as notified by the Company in the newspapers.

Refund cheque(s) in respect of wholly or partially successful or unsuccessful applicants using WHITE, YELLOW or BLUE Application Forms, which are either not available for personal collection or which are available but are not collected in person, are expected to be despatched by ordinary post to those entitled at their own risk on or before Thursday, 13 December 2018. No interest will be paid thereon.

For applicants who have applied for the Hong Kong Offer Shares through the White Form eIPO service or the Reserved Shares through the Blue Form eIPO service and paid the application monies through a single bank account, refund monies (if any) will be despatched to their application payment bank account in the form of e-Refund payment instructions. For applicants who have applied for the Hong Kong Offer Shares or Reserved Shares through the White Form eIPO or Blue Form eIPO service and paid the application monies from multiple bank accounts, refund monies (if any) will be despatched to the addresses specified on the White Form eIPO or Blue Form eIPO applications in the form of refund cheque(s) by ordinary post and at their own risk on or before Thursday, 13 December 2018.

Refund monies (if any) for applicants who applied by giving electronic application instructions to HKSCC via CCASS are expected to be credited to the relevant applicants' designated bank accounts or the designated bank accounts of their broker or custodian on Thursday,13 December 2018. No interest will be paid thereon.

Share certificates will only become valid certificates of title at 8:00 a.m. on Friday, 14 December 2018, provided that the Global Offering has become unconditional in all respects at or before that time and the right of termination as described in the paragraph headed "Underwriting - Underwriting Arrangements and Expenses Hong Kong Public Offering - Grounds for termination" in the Prospectus has not been exercised.

The Company will not issue any temporary document of title in respect of the Hong Kong Offer Shares or Reserved Shares. No receipt will be issued for application monies received.

## PUBLIC FLOAT

Immediately following the completion of the Global Offering, assuming that the Over-allotment Option is not exercised and no Shares are issued under the Pre-IPO Share Option Scheme and the Pre-IPO Free Share Award Plan, no less than approximately $16.29 \%$ of the Company's issue share capital are expected to be held by the public. The Company has applied to the Stock Exchange to request the Stock Exchange to exercise its discretion under Rule 8.08(1)(d) of the Listing Rules, and the Stock Exchange has granted the Company a waiver from strict compliance with the requirements of Rule 8.08(1)(a) of the Listing Rules, pursuant to which the public
float of the Company may fall below $25 \%$ of the issued share capital of the Company， on the condition that，among others，the minimum percentage of the issued share capital of the Company to be held by the public immediately after the completion of the Global Offering should be at the higher of：（a） $16.29 \%$ ，or（b）such percentage of Shares to be held by the public upon completion of any exercise of the Over－allotment Option，and the issue of any Share under the Pre－IPO Share Option Scheme and the Pre－IPO Free Share Award Plan．Please refer to the section headed ＂Waivers from Strict Compliance with the Listing Rules－Waiver in respect of Public Float Requirements＂in the Prospectus for further details．

## COMMENCEMENT OF DEALINGS

Assuming that the Global Offering becomes unconditional in all aspects at or before 8：00 a．m．on Friday， 14 December 2018，dealings in the Shares on the Stock Exchange are expected to commence at 9：00 a．m．on Friday， 14 December 2018．The Shares will be traded in board lots of 200 Shares each．The stock code of the Shares is 1992.

## DEFINITIONS

Unless otherwise defined below，capitalized terms used in this announcement shall have the same meanings as those defined in the Prospectus．

| ＂Company＂or＂the Company＂ | Fosun Tourism Group（复星旅游文化集团）（formerly known as Fosun Tourism and Culture Group（Cayman） Company Limited（复星旅游文化集团（开曼）有限公司））， an exempted company with limited liability incorporated in the Cayman Islands on 30 September 2016 |
| :---: | :---: |
| ＂Cornerstone Investors＂ | The investors that entered into the cornerstone investment agreements with the Company on 28 November 2018，namely Step Ahead International Limited，China Suchuang Energy Co．，（Hong Kong） Limited（中國蘇創能源（香港）有限公司），and Taobao China Holding Limited（淘寶中國控股有限公司） |
| ＂Joint Global Coordinators＂ | J．P．Morgan Securities（Asia Pacific）Limited，CLSA Limited，Citigroup Global Markets Asia Limited，The Hongkong and Shanghai Banking Corporation Limited， and Fosun Hani Securities Limited（which is a wholly－owned subsidiary of Fosun International） |

"Prospectus" | The prospectus dated 30 November 2018 of the |
| :--- |
| Company |

"U.S. Securities Act" the U.S. Securities Act of 1933, as amended, supplemented or otherwise modified from time to time, and the rules and regulations promulgated thereunder

By order of the Board of Directors<br>Fosun Tourism Group<br>Qian Jiannong<br>Chairman

13 December 2018

As of the date of this announcement, the executive Directors are Mr. Qian Jiannong, Mr. Henri Giscard d'Estaing and Mr. Wang Wenping, the non-executive Director is Mr. Wang Can, and the independent non-executive Directors are Dr. Allan Zeman, Mr. Guo Yongqing and Ms. Katherine Rong Xin.

Please also refer to the published version of this announcement in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese).

